

Drug Discovery

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NASDAQ: VARI • Website: www.varianinc.com



VARIAN

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VARIAN, INC.'S ROLE IN THE DRUG DISCOVERY PROCESS

Gene Sequencing

UV-Vis Spectrophotometer
 Fluorescence Spectrophotometer
 High Performance Liquid Chromatograph

Gene & Protein Discovery

UV-Vis Spectrophotometer
 Fluorescence Spectrophotometer
 NMR Spectrometer



Combinatorial Chemistry

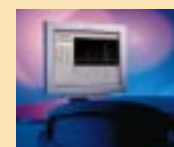
High-Performance Liquid Chromatograph
 Preparative Liquid Chromatograph
 Solid Phase Extraction Products
 Liquid Chromatography Columns
 Liquid Chromatograph/Mass Spectrometer

High-Throughput Screening

Fluorescence Spectrophotometer Microplate Reader
 NMR Systems with VAST (versatile automatic sample transport)
 Liquid Chromatography Columns
 Liquid Chromatograph-NMR/Mass Spectrometer

Optimization & Secondary Screening

Preparative Liquid Chromatograph
 High-Performance Liquid Chromatograph
 UV-Vis Spectrophotometer
 Fluorescence Spectrophotometer
 NMR Spectrometer
 96-Well Plate and Solid-Phase Extraction Products
 Liquid Chromatography Columns
 Liquid Chromatograph/Mass Spectrometer
 Liquid Chromatograph-NMR/Mass Spectrometer



Pre-Clinical and Clinical Trials



Preparative Liquid Chromatography
 Fluorescence Spectrophotometer
 UV-Vis Spectrophotometer
 NMR Spectrometer
 Solid Phase Extraction Products
 High-Performance Liquid Chromatograph, Columns, and Accessories
 Gas Chromatograph Columns and Accessories
 Liquid Chromatograph/NMR Spectrometer
 Gas Chromatograph/Mass Spectrometer
 Dissolution Testing Instruments
 Liquid Chromatograph/Mass Spectrometer
 Liquid Chromatograph-NMR/Mass Spectrometer

FDA Review

QA/QC Software controlling HPLC
 NMR Spectrometer
 Dissolution Testing Instruments

Post Approval Monitoring

QA/QC Software controlling HPLC
 Solid Phase Extraction Products
 Gas Chromatograph Columns and Accessories
 Dissolution Testing Instruments
 Liquid Chromatography Columns
 Inductively Coupled Plasma Spectrometer

